

SMALL BUSINESS

EXCHANGE

Vol 30, Edition 45 • JANUARY 29, 2015

Voice of Small, Emerging Diversity Owned Businesses Since 1984

• NEWS • INFO • BIDS

Falling Apart: America's Neglected Infrastructure



Photo credit: Mandel Ngan

The American Society of Civil Engineers recently gave the nation's infrastructure a D+ grade, and estimates that the federal government will need to spend \$20.5 billion per year to keep the country's bridges safe.

Steve Kroft reports on why our roads, bridges, airports and rail are outdated and need to be fixed

There are a lot of people in the United States right now who think the country is falling apart, and at least in one respect they're correct. Our roads and bridges are crumbling, our airports are out of date and the vast majority of our seaports are in danger of becoming obsolete. All the result of decades of neglect. None of this is really in dispute. Business leaders, labor unions, governors, mayors, congressmen and presidents have complained about a lack of funding for years, but aside from a one time cash infusion from the stimulus program, nothing much has changed. There is still no consensus on how to solve the problem or where to get the massive amounts of money needed to fix it, just another example of political paralysis in Washington.

Tens of millions of American cross over bridges every day without giving it much thought, unless they hit a pothole. But the infrastructure problem goes much deeper than pavement. It goes to crumbling concrete and corroded steel and the fact that nearly 70,000 bridges in America -- one out of every nine -- is now considered to be structurally deficient.

Ray LaHood: Our infrastructure is on life support right now. That's what we're on.

"You could go to any major city in America and see roads, and bridges, and infrastructure that need to be fixed today."

**Ray LaHood
Co-chairman of
Building America's Future**

Few people are more aware of the situation than Ray LaHood, who was secretary of transportation during the first Obama administration, and before that a seven-term Republican congressman from Illinois. He is currently co-chairman of Building America's Future, a bipartisan coalition of current and former elected officials that is urgently pushing for more spending on infrastructure.

Steve Kroft: According to the government, there are 70,000 bridges that have been deemed structurally deficient.

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ENR Announces Best of the Best Projects Winners

By Scott Blair

June 2013 and June 2014.

I am honored to present ENR's Best of the Best Projects winners for 2014, the culmination of a seven-month effort put forth by dozens of industry judges and the ENR editorial team to identify the pinnacle of design and construction achievement in the U.S. among projects completed between

The competition began in May with a call for entries to the construction industry, which resulted in over 700 project teams submitting their best work to the regional Best Projects competitions. In each of the 10 regions, the editors assembled panels of judges to select the regional winners in 20 categories.

Once the regional winners were chosen, the top winners in each category from each region moved up to the national competition. A brand new set of judges from across the country and from all walks of the industry examined each project in an effort to distinguish the best from the best in terms of teamwork, safety, overcoming challenges, innovation and quality.

The projects and judges will be featured in more depth in the March 16, 2015 issue of ENR. Also in that issue, the editors of ENR will select one project from the Best of the Best Projects winners as the Editors' Choice, which won't be revealed until the issue date. Until then, on behalf of the staff of ENR and all the judges, congratulations to all the winners!

The national Excellence in Safety award is being judged by a specialized panel of safety experts, and will be announced in a separate post.

Note: if you have an outstanding project located anywhere in the world, be sure to submit

■ Continued on page 12

Women Trucking Through The Windy City



Photo credit: Google Image

The United States Department of Transportation's (USDOT), Office of Small and Disadvantaged Business Utilization (OSDBU), is proud to highlight the work of our Great Lakes Small Business Transportation Resource Center (SBTRC), and their work with Ocean Mist Inc.

During the month of November 2014 the Great Lakes SBTRC worked closely with Ocean Mist Inc., a women-owned business, specializing in trucking and hauling services. The Great Lakes

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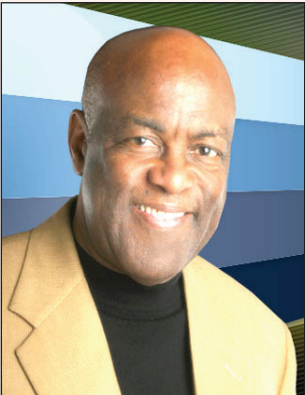
Community Outreach

Save The Date

Friday, February 6, 2015 @ 12:00 -1:00 pm
City Hall Rotunda - 1 Dr. Carlton B. Goodlett Place

2015 Black History Month Kickoff

“A Century of Black Life, History and Culture in San Francisco”



Al Williams,
Society President

Greetings from:

Mayor Ed Lee
Supervisor London Breed
Supervisor Malia Cohen
Dr. Arthur Tyler, CCSF
Luis Herrera, City Librarian



London Breed,
Supervisor for District 5

Remarks and Acknowledgements

Al Williams, Society President

Reception to follow

Presented by:

San Francisco African American Historical & Cultural Society

Celebrating its 60th Anniversary

In partnership with:

City College of San Francisco
San Francisco Public Library
Mayor's Office of Neighborhood Services

For more information call 415/292-6172 or e-mail: awilliams@sfaahcs.org

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AWARDS

• CITY OF LOS ANGELES

Black Business Association,
Outstanding Entrepreneur
Mayor's Advisory Board,
Outstanding Achievement as a Vendor/Supplier

• COUNTY OF LOS ANGELES

Black Business Association,
Outstanding Entrepreneur

• BAY AREA CONTRACT COMPLIANCE

OFFICERS ASSOCIATION
Champion of Diversity

• NAMCSC

Minority Advocate

• 2014 Black History Month Award for Commitment and Service to the African American Community

Minority Advocate

CALIFORNIA CERTIFICATIONS



• CPUC Clearing House

• San Francisco Contracts Monitoring Division

SBE is a certified DBE - CA UCP Firm #5988

MEMBERSHIP



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Southern California Sub-Bid Request Ads



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and Suppliers?

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Advertise your Sub-Bid Requests in the
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With a monthly readership of 75,000,
SBE reaches a diverse audience,
cutting across ethnic and gender
lines as well as traditional industry
segments.

**ATKINSON/CLARK a Joint Venture
Requests
Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers
for:**

**SANDAG
(San Diego Association of Governments IFB 5007000)
SR 15 Mid-City Bus Rapid Transit (BRT) Project
in Mid-City San Diego along SR 15 at El Cajon Blvd & University Ave
Bids Tuesday, February 10, 2015 at 2:00 PM
(Bid Date Extended per Addendum 2 issued 01/21/2015)**

Description of Work: Aggregate Supply, Anti-Graffiti Coating, Architectural Surfacing, Asphalt Paving, Bridge/Road Joint Seals, Canopies, Cast-in-Drill Holes, Clear and Grub, Concrete Barrier, Concrete Supply, Construction Area Signs, Demolition, Dowels, Earthwork, Electrical (Roadway & Building), Elevator Work, Erosion Control, Fencing, Handrailing, HVAC, Landscaping, Metal Beam Guard Rail, Minor Concrete, Misc. Iron and Steel, Pavement Grinding, Pavement Markings, Ornamental Fencing, Potholing, Rebar, Roofing, Sawcutting, Signs, Sign Structures, Soundwalls, Station Platform Improvements, Storm Drain System, Striping, SWPPP, Tie Bars, Traffic Control, Trucking, Wet Utilities, Windows.

Atkinson/Clark a Joint Venture
27422 Portola Parkway, Suite 250, Foothill Ranch, CA 92610
Phone: 949-855-9755 / 949-382-7145 • Fax: 949-855-9923
Contact: Curt Waggoner (curt.waggoner@atkn.com)

Atkinson/Clark JV will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (refer to project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. 100% Performance & Payment Bonds from approved sureties will be required for subcontractors greater than \$100,000. Atkinson/Clark JV will pay the cost of bonds up to 1.5%.

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TO DOWNLOAD BID DOCUMENTS AND PLANS: Please go to the SanDAG Contracts web site:
<http://www.sandag.org/contracts>. Register in SanDAG's online database to download plans and specs.

TAFT ELECTRIC COMPANY
1694 EASTMAN AVENUE, VENTURA, CA 93003
Contact: Derrick Means
Phone: (805) 642-0121 • Fax: (805) 650-9015
Invites sub-bids from qualified union DBE businesses for the following project:

**CML-5952 (172) - Port of Hueneme Shore
Power Substation 'SP3' Addition Project
Location: Oxnard
BID DATE/TIME: 2/2/2015**

SEEKING: Medium Voltage Cable, Medium Voltage Splicing Terminations, Neta Testing,
We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation. Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

SMALL BUSINESS EXCHANGE

Hey, Service Professionals: It's Time to Modernize

By Gene Marks

Calling all contractors: We need our driveway re-paved. Where are you?

How do I find you? Why is it so difficult? How come I do a search and get a disappointing number of results? In the rare occurrence when I can actually find and then visit your website, why do I feel like I've stepped back into the '90s? Is this even a business? Did your 8-year-old daughter design this?

Sure, there are services such as Angie's List. But don't you think it's sad that the level of mistrust and dissatisfaction with contractors in general requires a site like this? Please take a look at your business and make it easy to find. Have a professional website prepared and indexed on popular search engines. Make sure it can be easily navigated on my phone or tablet. Get listed on popular directories such as Yelp, Google Places and Yellow Pages and get established on Facebook and LinkedIn too.

OK, now I found you. Given how difficult this was and how lousy your website looks, I'm not going to risk emailing you (is that an AOL address?). So I call. Wait, is that -- an answering machine? Like on the Seinfeld episode when Jerry had to swap out the cassette because George had left an angry message on his girlfriend's answering machine by mistake? Because it sure sounds that way.

Can I speak to a human? Oh, there's no human. Wait, the message box is full? Let me call back. Did I just get a busy signal? A busy signal at a business? You are running a business, aren't you? Please hire someone to answer your phones. Or hire an answering service.

Consider a hosted phone system such as VirtualPBX or Grasshopper so your "receptionist" can be anywhere and you get text messaged when a call is received. Please make sure this person has a system (Outlook? A simple spreadsheet?) to make

sure that you don't forget to return calls because you're busy doing the work.

Great talking to you. I'm happy to hear you can stop by next Wednesday sometime between 8 a.m. and 6 p.m. I appreciate you narrowing down the ol' time frame and being so accommodating. Luckily, my driveway is outdoors so you can come by anytime whether I'm there or not.

If you did indoor work that requires someone to be at home, let's please hope that you'll place your prospect's schedule above your own, and arrange visits during the day, at nights or on weekends as preferred by your customer. Yeah, that may be inconvenient for you. But this is the life you chose. All the Wall Street, Hollywood leading men and professional baseball player jobs were taken when you applied.

Oh darn, you didn't show. Well, something must have come up, right? I wouldn't know because I haven't heard from you in a week and I had to call you. Sorry about the "scheduling snafu." Please do what you say you're going to do. Like, oh I don't know -- showing up? Being on time? Submitting a quote as promised? Getting the job done as committed? And you may want to consider starting that practice now, before I commit my money to you later. My confidence (and patience) is at its edge.

You know what? Good job my friend. The driveway looks great. You are competent and hats off to you. So, don't you want to get paid? It's been two months and I've left a couple of messages. I'm a pretty honest guy but I've got a few other things to do besides chasing you down just so I can give you my money. Maybe you should invest in a simple mobile system such as Square or QuickBooks Payments. That way, the day you finish the job, you can whip out your iPad, finish up the work order and invoice and get my credit card right then and there.

The paper, clipboard, pen, pink copy, check-book -- like disco and M*A*S*H, that was great



back in the '70s. But it's a whole new world and the younger people you want to hire and take over your business one day want new, mobile, cloud, quick, cool and convenient. And they've never heard of M*A*S*H. But go ahead -- ignore this advice. Your competitors aren't.

Well, it's been a couple of years since I last saw you. How ya been? I don't hear from you. That's a shame. I had some other work to be done and forget that you could do it, so I had someone else in. It's so inexpensive to have a part timer send out a monthly email with some home repairs tips, or give me a call to see how my driveway is doing (it could use a few touchups, but who has the time to

remember that) or to maybe recommend one of your other contractor friends to come around and look at my dilapidated roof, crumbling plumbing and horrific landscaping. That would really help me a lot.

I bet they'd be interested in the work too -- and happy to return the favor someday. I'm not just a customer for a job. I should be your customer for life. What are you doing to make sure you're always keeping in touch with me for when I'm ready for the next job?

Website: www.entrepreneur.com/article/234762
Source: Entrepreneur

Northern California Sub-Bid Request Ads

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Alpine Meadows Road Bridge Replacement Project
Placer County, Department of Public Works, Contract No. 1186, Bid Date: February 3, 2015 at 3:30 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (7% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Temporary Stream Diversion, Construction Area Signs, Traffic Control, Striping and Markers, Portable Changeable Message Sign, Temporary Crash Cushion, SWPPP, Temporary Hydraulic Mulch, Temporary Cover, Temporary Drainage Inlet Protection, Temporary Fiber Roll, Temporary Gravel Bag Berm, Temporary Reinforced Silt Fence, Temporary Construction Entrance, Street Sweeping, Temporary Fence, Fish Protection, Public Safety Plan, Abandon Manhole, Abandon Pipeline, Remove MBGR, Reconstruct Rock Wall, Remove Traffic Stripe, Remove Roadside Sign, Remove Storm Drain, Remove Sewer Pipe, Cold Plane Asphalt Concrete, Remove Concrete Barrier, Furnish Polyester Concrete Overlay, Place Polyester Concrete Overlay, Bridge Removal, K-Rail, Clear & Grub, Remove Tree, Roadway Excavation, Structure Excavation, Structure Backfill, Landscaping, Erosion Control, Class 2 Aggregate Base, Hot Mix Asphalt, Temporary Shoring, Furnish Temporary Prefabricated Steel Truss Bridge, CIDH, Structural Concrete, Architectural Treatment, Furnish Precast/Prestressed Concrete Girder, Snowplow Deflector, Joint Seal, Rebar, Aluminum Sign, Roadside Sign, Plastic Pipe, Steel Pipe, Drainage Inlet, Precast Concrete Pipe, Rock Slope Protection, Minor Concrete, Misc Metal, Furnish and Install Water Main, Delineator, Object Marker, Concrete Barrier, Thermoplastic Traffic Stripe, Maintain Existing Traffic Management System, Signal and Lighting, Modify Traffic Monitoring Station, Emergency Vehicle Detector System, Construction Equipment and Rentals and Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from C.C. Myers, Inc.'s Sharepoint site, please contact us for log in information.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

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REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT

Dowd Road Bridge Replacement Project
Placer County, Department of Public Works, Contract No. 1200, Bid Date: February 4, 2015 at 3:30 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (2% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade Warning Lights, Temporary Pavement Marking, Temporary Traffic Stripe, Portable Delineator, Portable Changeable Message Sign, K-Rail, SWPPP, Impermeable Plastic Membrane, Temporary Fiber Roll, Gravel-Filled Bags, Temporary Construction Entrance, Street Sweeping, Temporary Concrete Washout Facility, Temporary Silt Fence, Temporary Fence, Contractor Supplied Biologist, Remove Fence, Remove Thermoplastic Stripe, Remove Pavement Marker, Remove Roadside Sign, Remove Asphalt Concrete Pavement, Cold Plane Asphalt Concrete Pavement, Furnish Polyester Concrete Overlay, Place Polyester Concrete Overlay, Bridge Removal, Clear & Grub, Develop Water Supply, Roadway Excavation, Structure Excavation, Structure Backfill, Concrete Backfill, Lean Concrete Backfill, Imported Borrow, Erosion Control, Lime Stabilized Soil, Class 2 Aggregate Base, Hot Mix Asphalt, Steel Solider Pile, CIDH, Steel Sheet Piling, Structural Concrete, Minor Concrete, Architectural Treatment, Furnish Precast Prestressed Concrete Deck Unit, Joint Seal, Rebar, Roadside Sign, Timber Lagging, Clean and Paint Steel Solider Piling, Corrugated Steel Pipe, Rock Slope Protection, Fence, Survey Monument, Midwest Guardrail System, Transition Railing, Stripe and Markers, Construction Equipment and Rentals and Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from C.C. Myers, Inc.'s Sharepoint site, please contact us for log in information.

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REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Roseville Road Bridge Replacement Project
City of Sacramento, Project No. T15068500, Bid Date: 2/4/15 at 2:00 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (7% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Preconstruction Photographs, Temporary Fence, Type III Barricade, Portable Changeable Message Sign, Signal Modifications, Pollution Controls, SWPPP, Storm Water Reports, Temporary Hydraulic Mulch, Erosion Control, Temporary Earthen Dam and Diversion System, Temporary Fiber Roll, Temporary Silt Fence, Temporary Construction Entrance, Street Sweeping, Remove MBGR, Remove Stripe and Markers, Remove AC Pavement, Remove AC Dike, Bridge Removal, Planed Pavement Conforms, Clear & Grub, Roadway Ex and Grading, Imported Borrow, Class 2 Aggregate Base, HMA, Rock Slope Protection, Midwest Guardrail System, In-Line Terminal System, Stripe and Markers, Structure Excavation, CIDH, Structural Concrete, Precast Prestressed Concrete, Joint Seal, Rebar, Concrete Barrier, Tubular Hand Railing, Tubular Bicycle Railing, Structure Backfill, Wall Gutter, Irrigation Systems, Landscaping, Construction Equipment and Rentals, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from C.C. Myers, Inc.'s Sharepoint site, please contact us for log in information.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



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Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

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REQUESTING SUB-QUOTES FROM QUALIFIED LBE SUBCONTRACTORS/SUPPLIERS FOR:

Site Remediation at 520 John Muir Drive
Contract: WD-2750

Owner: City and County of San Francisco
Engineers' Estimate: \$14,300,000
BID DATE: February 5, 2015 @ 2:00 PM

Items of work include but are not limited to: Trucking, Site Demolition & Concrete Removal, Clearing & Grubbing, Tree Removal, Water Pollution Control Program, Erosion Control Measures, Landscape and Irrigation, and Chain Link Fencing & Gates.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company is an equal opportunity employer.

Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136

Phone (408) 574-1400 Fax (408) 365-9548

Contact: Bob Williams

Email: estimating@graniterock.com

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Bid Requests from Certified SBE Subcontractors and Suppliers for the following Trades:
Mass Excavation/Rough Grading and Shoring

HUNTER'S VIEW BLOCK 10 (SELECT TRADES)

This is a OCII project with construction workforce and prevailing wage requirements.

Hunter's View Block 10

146 West Point Road, San Francisco, CA 94124

Bid Date: 2/26/15 @ 2 PM

Voluntary Job Walk/Pre-bid Meeting on

2/10/15 at 11:00 AM at the jobsite,

146 West Point Road,

San Francisco, CA 94124.

Drawings will be issued on January 30.

CAHILL CONTRACTORS, INC.

Contact: Julie Park

estimating@cahill-sf.com, (415) 986-0600

SUB-BID REQUEST

D'Arcy & Harty Construction, Inc
(415) 822-5200 ph • (415) 822-0747 Fx
Estimator: willietobin@sbcglobal.net

East Bay Municipal Utility District
Alameda Interceptor Relocation
SD - 365
Alameda, CA

Bids: 02/4/2015 at 1:30 pm

DBE/WBE/MBE/VSOB

sub-bids requested for:

Saw-cutting, Trucking, Traffic Control
Manhole Rehabilitation, Annulus Grouting
Large Diameter Pipe Cleaning

Looking for
Subcontractors, Vendors,
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Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.
www.sbeinc.com

Northern California Sub-Bid Request Ads

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 101 Petaluma – Realign & Bridge
Caltrans #04-264094
BID DATE: February 11, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Water Quality Sampling & Analysis, Temporary Fence, Health & Safety Plan, ADL Burial Location Report, Treated Wood Waste, Abandon Culvert, Destroy Well, Adjust Utilities, Cold Plane AC, Cap Inlet, Culvert Slurry-Cement Backfill, Bridge Removal, Clearing & Grubbing, Develop Water Supply, Dust Palliative, Roadway Excavation (Type Y-1 Aerially Deposited Lead), Settlement and Monitoring, Shoulder Backing, Structure Excavation, Structure Backfill, Pervious Backfill Material, Rammed Aggregate Columns, Imported Biofiltration Soil, Underground, Erosion Control, Hydromulch, Hydroseed, Compost, Lean Concrete Base, Crack Treatment, Prime Coat, AC Dike, Data Core, Tack Coat, Steel Casing, CIDH Concrete Piling, Prestressing CIP Concrete, Structural Concrete, Minor Concrete, Steel Sheet Piling, Architectural Treatment, Joint Seal Assembly, Bar Reinforcing Steel, Sign Structure, Roadside Signs, Bat Habitat, Prepare & Paint Concrete, Temp. Access Pad, Rock Slope Protection, Detectable Warning Surface, Misc. Iron & Steel, Rigid Rail Fall Protection System, Isolation Casing, Bridge Deck Drainage System, Fencing, Delineator, Object Marker, Midwest Guardrail System, Double Thrie Beam Barrier, Cable Railing, End Anchor Assembly, Type SCI 100GM Crash Cushion, Concrete Barrier, Striping & Marking, Traffic Operations System and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard
 An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 12 Repair Pavement/Overlay, Terminous
Caltrans #10-0W5604
BID DATE: February 12, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Progress Schedule, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Sweeping, Temp. Fencing, Treated Wood Waste, Adjust Monument to Grade, Cold Plane AC, Dust Suppressant, Shoulder Backing, Crack Treatment, Preparing Inertial Profiler, Grinding, AC Dike, Rumble Strip, Data Core, Tack Coat, Jointed Plane Concrete Pavement (RSC), Midwest Guardrail System, Alt. Flared Terminal System, Striping & Marking, Pavement Marker, Channelizers, Crash Cushions, Remove Guard Rail, Prepave Grind, Modify Vehicle Classification System, Electrical and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Greg Souder
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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

K.J. WOODS CONSTRUCTION, INC.

REQUESTS QUALIFIED DBE/LBE/MBE/WBE CERTIFIED SUBCONTRACTORS & SUPPLIERS FOR:

EAST BAYSHORE RECYCLED WATER PIPELINE - PHASE 1A
East Bay Municipal Utility District
Bid Date: February 11th at 1:30 P.M.

****Quotes need to be received by noon to give ample time to deliver bid**

We are soliciting quotes for (including, but not limited to): Trucking, Pavement Sawcutting, Paving, Sewer Flow Diversion, Manhole Lining, Pipe Suppliers

100% Payment and Performance Bonds may be required.

K.J. WOODS CONSTRUCTION, INC.

1485 Bayshore Blvd #149 • San Francisco, CA 94124
 T 415.759.0506 • F 415.468.1359 • Email: office@kjwoods.com

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19 PAMARON WAY, NOVATO, CA 94949
 PHONE: (415) 382-1188 FAX: (415) 883-7529
CONTACT: ADRIANNE LEWIS
 Email: Adrienne@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL CERTIFIED DVBE/SBE/DBE/WBE/MBE/LBE and ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES FOR THE FOLLOWING PROJECT:

LOWELL HIGH SCHOOL
NEW CLASSROOM BUILDINGS
SFUSD PROJECT NO. 11655
SAN FRANCISCO, CA
BID DATE: February 17, 2015 at 2:00PM
ESTIMATE: \$9,750,000

Trades needed but not limited to: Site Demolition, Demolition, Site Concrete, Structural Concrete, Rebar, Structural Steel, Metal Fabrications, Rough Carpentry, Cabinetry, Plastic Paneling, Waterproofing, Insulation, Vapor Emission Control System, Metal Wall Panels, Fiber Cement Siding, TPO Roofing, Sheetmetal, Firestopping, Joint Sealants, Doors Frames and Hardware, Overhead Coiling Doors, Glass, Glazing and Aluminum, Skylights, Louvers, Drywall and Metal Framing, Plaster, Ceramic Tiling, Acoustical Ceilings, Resilient Flooring, Resinous Flooring, Digital Wall Covering, Fabric Wrapped Panels, Acoustic Insulation, Painting, Visual Display Surfaces, Signage, Toilet Compartments and Accessories, Fire Protection, Roller Window Shades, Fire Alarm and Fire Sprinkler Systems, Plumbing, HVAC, Automation Facility Control System, Electrical, AV Systems, Earthwork, Grading and Paving, Pavement Markings, Chain Link and Ornamental Fences and Gates, Landscaping, Site Utilities, Hazmat

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S COLLECTIVE BARGAINING AGREEMENTS
AN EQUAL OPPORTUNITY EMPLOYER

K.J. WOODS CONSTRUCTION, INC.

REQUESTS QUALIFIED DBE/LBE/MBE/WBE CERTIFIED SUBCONTRACTORS & SUPPLIERS FOR:

ALAMEDA INTERCEPTOR REHABILITATION
East Bay Municipal Utility District
Bid Date: February 4th at 1:30 P.M.

****Quotes need to be received by noon to give ample time to deliver bid**

We are soliciting quotes for (including, but not limited to): Trucking, Pavement Sawcutting, Paving, Sewer Flow Diversion, Manhole Lining, Pipe Suppliers

100% Payment and Performance Bonds may be required.

K.J. WOODS CONSTRUCTION, INC.

1485 Bayshore Blvd #149
 San Francisco, CA 94124
 T 415.759.0506 F 415.468.1359
 Email: office@kjwoods.com

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Sub-Bids Requested from qualified DBE/MBE/WBE/SBE/DVBE/OBE Subcontractors and Suppliers For:

IFB No. 7604

ELYSIAN RESERVOIR WATER QUALITY IMPROVEMENT PROJECT (ERWQIP)

Owner: Los Angeles Department of Water and Power

Location: Los Angeles, CA

Bid Date: February 18, 2015 @ 2:00 P.M.

J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91788-0489
 Phone: (909) 595-4397 • Fax: (909) 444-4268
Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: Demolition, Dewatering, Site Clearing, Site Concrete, Rock-Fall Barrier Fence, Disinfection, Welded Steel Pipe, AC Paving, Floating Covers, Landscaping, Fencing, Ready-Mix Concrete, Reinforcing Steel, Structural Steel, Miscellaneous Metals, FRP Products, Insulation, Metal Roofing, Sheet Metal, Sealants, Steel Doors/Frames/Hardware, Metal Framing & Drywall, Painting, ID Devices, Cathodic Protection, Welded Steel Tanks, Equipment, Piping, Electrical and Instrumentation

Plans and Specifications: Register online with LADWP's online bidding system at: <http://www.ladwp.com/ersp>. Once registered you may download free of charge the specifications and attachments for this project. In order to receive a free CD with the plans and geotechnical reports for this project, you must sign a Confidentiality Agreement and submit to the Los Angeles Department of Water and Power, Director of Supply Chain Services, Vendor Liaison Center, 111 North Hope Street, Room L43, Los Angeles, CA 90012-2607, Phone: (213) 367-2252. The IFB provides instructions for you to receive a free CD of the plans. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested MBE/WBE/SBE/DVBE/OBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.



WestCare the Specialized Treatment for Optimized Program (STOP) contracted to the Department of Corrections and Rehabilitation (CDCR), the STOP in Program Area 1 is seeking DHCS licensed/certified Residential (RES), Non-Residential (OPS), and Sober Living Environment (SLE) services to serve male (M) and female (F) parolees with specific needs in the following counties:

- Butte**-LTR/M-F, SLE/F
- ElDorado**-LTR/C, SLE/F
- Humboldt**-OPT/C, SLE/M-F
- Lake**-SLE/M-F
- Mendocino**-LTR/F-M, SLE/M-F
- Nevada**-LTR/F, LTR/C, OPT/C & SLE/M-F
- Placer**- SLE/M-F
- Sacramento**-SLE/M-F
- Shasta**-LTR/M-F, SLE/M
- Yolo**-LTR/M-F, SLE/M-F
- Yuba**-LTR/M-F, SLE/M-F

Interested Providers contact Christy Glunz
 Phone: (916) 564-4400 ext. 20404
 Email: Christy.Howell@westcare.com
 Please include mailing address and phone number.
 Deadline for completed Applications is
 February 13, 2015

Northern & Southern CA. Sub-Bid Request Ads



19 PAMARON WAY, NOVATO, CA 94949
PHONE: (415) 382-1188 FAX: (415) 883-7529
CONTACT: ADRIANNE LEWIS
Email: Adrienne@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL CERTIFIED DVBE/SBE/DBE/WBE/MBE/LBE and ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES FOR THE FOLLOWING PROJECT

**PRESIDIO MIDDLE SCHOOL MODERNIZATION
SFUSD PROJECT NO. 11514
SAN FRANCISCO, CA
BID DATE: February 10, 2015 at 2:00PM
ESTIMATE: \$11,000,000**

Trades needed but not limited to: Hazmat, Soft Demo, Hard Demo, Site Demo, Grading & Paving, Seal Coat Surfacing, Site Utilities, Structural Concrete, Shotcrete, Site Concrete, Rebar, Cementitious Underlayment, Landscape and Irrigation, Electrical, Structural & Misc Metals, Metal Decking, Custom Steel Fencing, Cabinetry, Doors, Frames & Hardware, FRP Doors, Sound Control Doors, Glass, Glazing & Aluminum, Window Control System, Visual Display Boards, Metal Lockers, Fixed Audience Seating, Telescoping Bleachers, Drywall & Metal Studs, Plaster, Acoustic Ceilings, Acoustic Wall Treatment, Ceramic Tile, Vapor Emission Control, Carpet and Resilient Flooring, Wood & Gym Flooring, Resinous Flooring, Terrazzo Patching, High Performance Coatings, Roof Repair, Sheet Metal, Food Service Equip., Elevators, Wheel Chair Lifts, HVAC, Plumbing, Fire Sprinklers, Scaffolding, Pave Markings, Chain Link Fence, Toilet Accessories & Compartments, Window Coverings, Evacuation Chairs, Security Cage Partitions, Overhead Coiling Doors, Access Doors and Panels.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO HEIR

WORKERS COMPENSATION INSURANCE. WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S COLLECTIVE BARGAINING AGREEMENTS
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DeSilva Gates Construction, L.P.
is soliciting for DBEs
**SACRAMENTO REGIONAL WASTEWATER TREATMENT PLANT ECHOWATER
PROJECT SITE PREPARATION (SP)
Contract No. 4206**
OWNER: COUNTY OF SACRAMENTO
9660 Ecology Lane, Sacramento, CA 95827
BID DATE: FEBRUARY 10, 2015 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

DESIGN/ENGINEERING, SURVEY/STAKING, TRAFFIC CONTROL MATERIAL SUPPLIER, GENERAL BUILDING, HVAC, PLUMBING, CLEARING AND GRUBBING, LIME TREATMENT, DEMOLITION AND STRUCTURE MOVING, SAWCUTTING, ROCK SLOPE PROTECTION SUPPLIER, COLD PLANE, UTILITY DEMOLITION, CHAIN LINK FENCE & GATES, DEWATERING, WATER & TEST WELLS/DRILLING AND SEALING, PROCESS PIPE SYSTEMS, INSTRUMENTATION, PROCESS SYSTEM VALVES/GATES/MOTORS, UNDERGROUND UTILITIES, CATHODIC PROTECTION, PIPE JACKING, CENTRIFUGAL PUMPS, STEEL PRESSURE TANK, AUTOMATIC GATE, ELECTRICAL, LOW VOLTAGE, COMMUNICATION TOWER, FIBER OPTIC CABLING, ACCESS CONTROL, VIDEO SURVEILLANCE, LIGHTING, METAL RAILING, HYDRO-MULCHING, RCP/DIP/STEEL/PVC/COPPER PIPE, PAVING FABRIC, STRIPING, CONCRETE PAVING/ CURB & GUTTER, CONCRETE REINFORCING, PRECAST CONCRETE, GROUTING, CMU MASONRY, METAL FRAMING, MANHOLES/FRAMES/COVERS SUPPLIER, STRIPING, TRUCKING, WATER TRUCKS, STREET SWEEPING, ROADSIDE SIGNS, K-RAIL SUPPLIER.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates Construction
11555 Dublin Boulevard
P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: DAVE BAST
Website: www.desilvagates.com
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DeSilva Gates Construction, L.P. is soliciting for LBEs for the following project:
CONSTRUCTION ON STATE HIGHWAY IN MARIN AND SONOMA COUNTIES NEAR PETALUMA FROM 0.8 MILE SOUTH TO 2.0 MILES NORTH OF THE MARIN-SONOMA COUNTY LINE ROUTE 101, CONTRACT NO. 04-264094, FEDERAL AID PROJECT ACNHP-Q101-(216) N
OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidders' Exchange, MS 26,
Sacramento, CA 95816
BID DATE: February 11, 2015 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC Dike, ADL Burial Location Report, Bridge, Retaining Wall, Clearing and Grubbing/Demolition, Concrete Barrier, Construction Area Sign, Crack Sealing, Crash Cushion, Electrical, Erosion Control, Fencing, Guardrail, Lead Compliance Plan, Minor Concrete, Minor Concrete Structure, Structural Concrete Box Culvert, Headwall, Lean Concrete Base, Rammed Aggregate Columns, Roadside Signs, Delineator, Markers, Sign Structure, Striping, Survey/Staking, Temporary Erosion Control, Underground, Vegetation Control, Settlement & Monitoring, SWPPP, Well Destroy / Capping, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material, Class 4 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Gap Grade) Material, Hot Mix Asphalt (Open Graded) Material

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction, L.P. DeSilva Gates Construction, L.P. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction, L.P.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates Construction
11555 Dublin Boulevard
P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Victor Le
Website: www.desilvagates.com
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Project Name: Mission Bay Block 7 West
Location: San Francisco, California
Bid Date: February 26, 2015 @ 2pm
Pre-Bid Conference: February 12, 2015 @ 10am
Nibbi Office - 180 Hubbell Street, SF, CA

Nibbi Brothers has been selected as the General Contractor for the Mission Bay Block 7W (Related) housing project in San Francisco, CA. We are in receipt of the GMP Documents and are currently requesting bids from qualified subcontractors including those certified with the Office of Community Investment and Infrastructure (OCII)/ Successor to SFRA for DIV 1-33. OCII has established a subcontracting participation goal for this project at 50% SBE/LBE goal with first consideration for San Francisco-based MBEs, WBEs and SBEs. The project is approximately 230,000 sf of mixed-use residential / retail with (200) units within the western portion of Block 7 located on 4th St. between China Basin and Mission Bay Blvd North. Construction will be one level of concrete with four levels of wood construction above the western half of the building and three levels of wood on the eastern half. Level 1 consists of concrete garage, leasing / property management offices, lounges, laundry room, and exercise rooms. Open space consists of a mid-block passage mews, balconies, patios, an at-grade courtyard, and a podium courtyard. Public improvements at 4th St., Mission Bay Blvd., and China Basin St. will include site furnishings and lighting. A landscaped access easement will be provided along the east edge of the site.

To obtain bid and contract documents please email **Kristin Medwick** in the Precon & Estimating Department, kristinm@nibbi.com.

For information and questions regarding this project please contact **Grace Nicer**, Project Manager via email gracen@nibbi.com.



Women Trucking Through The Windy City

Continued from page 1

SBTRC provided bonding assistance that resulted in the company obtaining \$1,000,000 in bonding on a single project and \$2,500,000 in aggregate bonding. With the bonding capacity obtained, Ocean Mist Inc., serving as a prime for the first time, received the opportunity to bid on a city project.

"The SBTRC provided all the tools to build the bonding capacity of my company to bid on projects as a Prime Contractor and take my company to the next level," said Navjot Bajwa, President and CEO.

Since its creation in 2010, the USDOT BEP has helped approximately 250 small businesses throughout the nation achieve over \$375 million in bonding capacity. Through a partnership with the Surety Fidelity Association of America, the USDOT BEP is designed to help the small, minority and emerging contractor community become bond ready by providing individualized growth plans for each program participant. The program provides one-on-one sessions with local surety bonding professionals to help in assembling

the materials necessary for a complete bond application. This program is tailored to businesses competing for transportation-related contracts. Bonding is a tool that supports economic empowerment, sustainability, job creation and legacy wealth.

The USDOT's OSDBU establishes agreements with chambers of commerce, trade associations, educational institutions and other business organizations to serve as SBTRCs, also known as OSDBU's Regional Offices. The Illinois Hispanic Chamber of Commerce (IHCC) serves as the Great Lakes SBTRC located in Chicago, Illinois. The Great Lakes SBTRC executes USDOT's Small Business assistance programs throughout the states of Illinois, Indiana, Michigan, Ohio and Wisconsin.

For more information on the Great Lakes SBTRC, please visit their webpage. For more information about the USDOT OSDBU and to find the SBTRC near you, please contact the OSDBU Regional Assistance Division at (202) 366-1930 or visit <http://www.dot.gov/osdbu/greatlakes-sbtrc>

Source: U.S. Department of Transportation

Looking for Subcontractors, Vendors, and Suppliers?

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Public Policy

Study: Women, Minorities Pay Higher Effective Social Security Rate

By Paul Kleyman

Improving retirement security was among the many proposals in President Barack Obama's State of the Union message on Tuesday. But advocates for older Americans say Obama should ask Congress to strengthen the nation's principal middle-class retirement support – Social Security – especially for women, minorities and low-income workers.

“He could lift or ideally call for the elimination of the Social Security cap on how much income can be taxed,” said Eric Kingson, co-author of the new book, *Social Security Works: Why Social Security Isn't Going Broke and How Expanding It Will Help Us All*.

Kingson, a Syracuse University sociologist and leading analyst of Social Security policy, explained that the amount of anyone's wages subject to the payroll tax this year is limited to the first \$118,500. Anything made over and above that amount is not taxed. Because more of the nation's earnings have shifted to the richest Americans and wages have stagnated for workers at the bottom, fewer earnings have been taxed to support Social Security.

“That is the major reason we have a projected shortfall in the Social Security trust fund and dramatic increases in inequality over the past 30 years,” Kingson stated.



Image credit: New America Media

Millionaires Stop Paying By Valentine's Day

A new report from the Center for Economic and Policy Research (CEPR) shows how today's limit on earnings subject to the Social Security tax actually widens the U.S. wealth gap. While wealth above \$118,500 goes untaxed, Social Security goes deeper in debt, leaving those on the lower rungs of the wage scale – women and minorities disproportionately – to take bear the burden of any future cuts in the program.

tionately – to take bear the burden of any future cuts in the program.

The CEPR report shows that increasing the amount of taxable earnings above \$118,500 – or even “scrapping the cap” entirely, as Kingson and others urge – would not only close or eliminate Social Security's long-term funding shortage, but would end an effective tax discount that more af-

fluent Americans now receive. For instance, the CEPR report explains, people who make twice today's \$118,500 limit – or \$237,000 per year – “pay the Social Security tax on only half of their earnings, so they no longer pay it after July 1st.” And those who rake in over \$1.2 million dollars annually finish their Social Security tax obligation by Feb. 6 – more than a week before Valentine's Day. In effect, they pay a far smaller Social Security tax rate than those who pay through New Year's Eve.

“In other words, workers who earn \$118,500 or less per year pay a higher Social Security payroll tax rate than those who make more,” say the authors of CEPR's report, Nicole Woo, Cherrie Bucknor and John Schmitt. They produced the study based on U.S. Census Bureau's latest (2013) data from the American Community Survey.

CEPR's economists note that the Social Security Administration's Chief Actuary analyzed Democratic legislation proposed last year to phase out the income ceiling over five to 10 years. He found that the plan would reduce Social Security's long-term shortfall by 70-80 percent.

Visit the link below for the full article:

www.sbeinc.com/resources/cms.cfm?fuseaction=news_detail&articleID=1053&pageID=25

Source: New America Media

Lean In or Lean Together

Oakland job growth hits accelerator

By Cory Weinberg

Oakland's unemployment rate dipped below 8 percent last month for the first time since the financial crisis, completing a 2.6-point gain in the past year that was one of the strongest in the Bay Area.

At 7.8 percent, Oakland is still playing catch up to the state average (6.7 percent) and neighboring cities like San Francisco and San Mateo, where the unemployment rate is now below 4 percent, according to state data released Friday. But the fact that Oakland has made huge strides in the past year should only add to the city's positive buzz, as it's seen bubbling real estate and tourism enthusiasm. In January 2013, unemployment in Oakland was nearly 13 percent.

“There is really a good feeling in Oakland right now and a lot of interest and a lot of creative financing,” said Marisa Raya, the city's economic analyst and tech development specialist.

“The unemployment number itself was hovering between 8 and 9 percent for a couple months, but the most recent little dip no one counted on happening.”

Oakland is also trying to build its own small-business economy without as large of a presence from technology companies as other cities. The number of business licenses and sales tax revenue

each jumped about 8 percent year over year, according to third quarter city data released last month.

Some of the city's three largest sectors are health care, public administration/education and retail, which all grew by at least a fifth between 2009 and 2014.

“From the tech perspective, there's the media story of its spillover, but it's not my experience on the ground,” Raya added. “People here are forming companies, and we have an incredible small business community.”

Newly inaugurated Mayor Libby Schaaf will try to keep that momentum going after running on a platform that said she would push for more small-business financing, job training programs and expand manufacturing.

San Francisco gets even stronger

Maybe you didn't think San Francisco's low unemployment rate could get any lower than 4.6 percent last year. Keep your head up, because the city's chief economist Ted Egan didn't either.

“I thought it was full unemployment, but we lost a full point in the last year,” Egan said. “That's a sign that the economy is still really cooking.”

The state reported San Francisco's unemployment rate as 3.7 last month, the lowest rate in nine years and two points lower than California's rate. With the population and labor force swelling, that



Image Credit: Todd Johnson

Oakland's unemployment rate dipped below 8 percent last month for the first time since the financial crisis, and it's gain in the past year was one of the strongest in the Bay Area.

mean that employment grew to a record high. The San Francisco-Redwood City-San Mateo area saw a half-point unemployment drop between November and December. San Francisco, San Mateo and Marin counties all have unemployment rates below 4 percent.

The year's final months usually get an employment boost from retailers and other employers of temporary workers gearing up for the holiday season. That happened this year, too, as the retail trade accounted for most the growth.

But it's not just tech growth. In the past year, the San Francisco-Redwood City-San Mateo area saw big gains in sectors like business services and food services.

“We're not seeing a situation at all left that tech is growing and everything is shrinking. We're seeing everything continue to grow, besides financial services. That's been a sector consolidating in San Francisco for many years,” Egan said. “This is tech-led growth, but not tech-only growth.”

Source: <http://www.bizjournals.com>

Falling Apart: America's Neglected Infrastructure

Continued from page 1

Ray LaHood: Yep.

Steve Kroft: What does that mean?

Ray LaHood: It means that there are bridges that need to be really either replaced or repaired in a very dramatic way.

Steve Kroft: They're dangerous?

Ray LaHood: I don't want to say they're unsafe. But they're dangerous. I would agree with that.

Steve Kroft: If you were going to take me someplace, any place in the country, to illustrate the problem, where would you take me?

Ray LaHood: There is a lot of places we could go. You could go to any major city in America and see roads, and bridges, and infrastructure that need to be fixed today. They need to be fixed today.

We decided to start in Pittsburgh, which may have the most serious problem in the country. Our guide was Andy Herrmann, a past president of the American Society of Civil Engineers.

Steve Kroft: From up here you can see why they call it the city of bridges.

Andy Herrmann: Yeah. Between the highway and the railroad bridges. There's many of them.

Steve Kroft: And most of them old.

Andy Herrmann: Most of them old. They're nearing the end of their useful lives, yeah.

There are more than more than 4,000 bridges in metropolitan Pittsburgh and 20 percent of them are structurally deficient, including one of the city's main arteries.

Steve Kroft: This is the Liberty Bridge ahead? An important bridge for Pittsburgh.

Andy Herrmann: A very important bridge for Pittsburgh. A connection from the south to the city itself, and then to the north.



Photo credit: <http://www.cbsnews.com>
Joseph H. Boardman is the President and CEO of Amtrak

Philadelphia. There are 15 structurally deficient bridges in that 22-mile stretch. And to fix them would cost seven billion dollars -- to fix all the roads and the structurally deficient bridges in that 22-mile stretch.

Rendell says no one knows where the money is going to come from and this stretch of I-95 has already had one brush with disaster. In 2008 two contractors from the Pennsylvania Department of Transportation stopped to get a sausage sandwich, and parked their cars under this bridge.

Ed Rendell: And fortunately they wanted that sausage sandwich because they saw one of these piers with an eight foot gash in it about five inches wide. And oh, they knew automatically that this bridge was in deep trouble.

Ray LaHood: That's the pot of money that over 50 years helped us create the best interstate system in the world, which is now falling apart.

Steve Kroft: Why? How did it get this way?

Ray LaHood: It's falling apart because we haven't made the investments. We haven't got the money. The last time we raised the gas tax, which is how we built the interstate system, was 1993.

Steve Kroft: What has the resistance been?

Ray LaHood: Politicians in Washington don't have the political courage to say, "This is what we have to do." That's what it takes.

Steve Kroft: They don't want to spend the money? They don't want to raise the taxes?

Ray LaHood: That's right. They don't want to spend the money. They don't want to raise the taxes. They don't really have a vision of America the way that other Congresses have had a vision of America.

LaHood says public spending on infrastructure has fallen to its lowest level since 1947. And the U.S., which used to have the finest infrastructure in the world, is now ranked 16th according to the World Economic Forum, behind Iceland, Spain, Portugal and the United Arab Emirates. It's a fact that's not been lost the most powerful economic and political lobbies in the country who believe the inaction threatens the country's economic future. Big corporations like Caterpillar and GE say it's hurting their ability to compete abroad. And at a Senate hearing earlier this year Tom Donohue, president of the generally conservative U.S. Chamber of Commerce voiced strong business support for raising the gas tax for the first time in 20 years.

The section of I-95 was immediately shut down and blocked off while construction crews buttressed the column with steel girders. It was closed for three days, creating havoc in Philadelphia. But the city was lucky.

Ed Rendell: I mean, it was unbelievable. It's so fortuitous.

Steve Kroft: And if they hadn't wanted a sausage sandwich?

Ed Rendell: There's a strong likelihood that bridge would have collapsed. These all are tragedies waiting to happen.

The I-95 bridges were built in the early 1960s and are now more than 50 years old. The same vintage as the I-35 bridge that collapsed in Minnesota back in 2007, killing 13 people and injuring 145. The antiquated Skagit River Bridge in Washington state that collapsed last May after a truck hit one of the trusses was even older. And it's not just bridges. According to the American Society of Civil Engineers, 32 percent of the major roads in America are now in poor condition and in need of major repairs. Yet the major source of revenue -- the federal Highway Trust Fund, which gets its money from the federal gas tax of 18 cents a gallon -- is almost insolvent. Former Transportation Secretary Ray LaHood says it will go broke by next spring unless something is done.

[Tom Donohue: First, let's start by having some courage, and showing some leadership. For once, let's do what's right, not what's politically expedient. Second, let's educate the public and your fellow lawmakers.]

He was joined by Richard Trumka, president of the AFL-CIO, who said that every billion dollars spent on transportation infrastructure would create 35,000 well-paying jobs.

[Richard Trumka: If business and labor can come before you united on this issue -- and we are united on this issue despite our sharp disagreements on a variety of other matters -- I think that should tell everybody something and tell it very loudly.]

But it was not heard during the midterm elections where there was virtually no public debate on infrastructure and that has barely changed in the weeks that have followed. We wanted to talk to Pennsylvania Congressman Bill Shuster, the chairman of the House Transportation Committee and made numerous requests over the last five months for an on-camera interview. All of them were declined. We did the same with Michigan Congressman Dave Camp, chairman of the House Ways and Means Committee, which has to come up with the money to fund transportation projects; we met with the same result. But we did talk with one of the committee members, Earl Blumenauer, a nine-term Oregon Democrat. He says the last time Congress passed a major six-year transportation bill was in 1997, since then there have been 21 short-term extensions.

Rep. Earl Blumenauer: I've actually been trying now for 44 months to at least get a hearing on transportation finance on the Highway Trust Fund that is slowly going bankrupt, and we've not had a single one.

Steve Kroft: Why can't you get a hearing?

Rep. Earl Blumenauer: It has, to this point, not raised to the level of priority for the Republican leadership. Although, in fairness, when the Democrats were in charge we had a few hearings, but not much action.

Steve Kroft: So you see this as a bipartisan failure.

Rep. Earl Blumenauer: Absolutely. The Bush administration, they had two blue ribbon commissions about infrastructure finance that recommended a lot more money, and additionally the gas tax being increased. We couldn't get them to accept being able to move forward. Since President Obama's been in office, there has been, to be charitable, a lack of enthusiasm for raising the gas tax.

And the problems with transportation infrastructure go well beyond roads and bridges and the gas tax. There's aviation. A shortage of airports runways and gates along outmoded air traffic control systems have made U.S. air travel the most congested in the world.

Visit the link below for the full article:

www.sbeinc.com/resources/cms.cfm?fuseaction=news_detail&articleID=1050&pageID=25

Source: <http://www.cbsnews.com>

If Congress wants to do something now, build this bridge. It's ready to be done. It's been ready for two years. Build it. It's tangible evidence that they can really get something done.

**Joe Boardman
Amtrak President and CEO**

It was built in 1928 when cars and trucks were much lighter. It was designed to last 50 years -- that was 86 years ago. Every day in Pittsburgh five million people travel across bridges that either need to be replaced or undergo major repairs.

Andy Herrmann: One of these arch bridges actually has a structure built under it to catch falling deck. See that structure underneath it? They actually built that to catch any of the falling concrete so it wouldn't hit traffic underneath it.

Steve Kroft: That's amazing.

Andy Herrmann: It all comes down to funding. Right now they can't keep up with it. Three hundred bridges become structurally deficient each year in the state of Pennsylvania. That's one percent added to the already 23 percent they already have. They just can't fix them fast enough.

Pennsylvania is one of the worst states in country when it comes to the condition of its infrastructure, and Philadelphia isn't any better off than Pittsburgh. Nine million people a day travel over 900 bridges classified as structurally deficient, some of them on a heavily traveled section of I-95. Ed Rendell is a former Democratic governor of Pennsylvania.

Steve Kroft: How critical is this stretch of I-95 to the country?

Ed Rendell: It's a nation's number one highway. Twenty-two miles of it goes through the city of Phila-



The I-95 bridges in Pittsburgh

Photo credit: <http://www.cbsnews.com>

Public Legal Notices



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE INVITING BIDS

The Golden Gate Bridge, Highway and Transportation District (District) Seeks bids for **Contract No. 2015-FT-10, San Francisco Ferry Terminal Utility and Roof Rehabilitations**. Interested Bidders must submit sealed bids to the Office of the Secretary of the District by **Tuesday, March 3, 2015, by 2:00 p.m., PT**, at which time bids will be publicly opened and read.

This public works Project consists of, in general, rehabilitation of the existing utility system, boarding ramp supports, and existing roofing at the San Francisco Ferry Terminal. The Work includes: removing and replacing under deck sewer and water pipelines; removing and replacing the roof system; removing, replacing, and installing under deck pipe and conduit supports; repairing and patching concrete; repairing and patching exterior stucco walls; painting exterior building surfaces; rehabilitating boarding ramp cylinder supports and hinges; and all other work items as required to complete the Project titled San Francisco Ferry Terminal Utility and Roof Rehabilitation, as shown on the Contract Plans and as specified in the Bid Documents.

A non-mandatory pre-bid conference and a job site tour will be held at the Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, on **Tuesday, February 17, 2015, at 11:00 a.m., PT**.

This is a Public Works Contract. Bidders bidding as the prime contractor shall possess a valid State of California Class A General Engineering Contractor's License with a minimum experience of three (3) similar projects with public agencies in the past five (5) years at the time of Contract award. All subcontractors, if any, shall be properly licensed by the State of Cali-

fornia to perform specialized trades. Contractor or subcontractor responsible for the roofing removal work shall be licensed for roofing and asbestos abatement by the State of California and shall perform all work in accordance with Cal-OSHA regulations. Bidder shall submit satisfactory qualifications and experience listed above in bidding documents.

No contractor or subcontractor may be listed on a bid proposal for a public works project submitted on or after March 1, 2015 unless registered with the Department of Industrial Relations (DIR) pursuant to Labor Code section 1725.5 at the time of bid. For federally funded projects, the contractor and subcontractors must be registered at the time of contract award. (See Labor Code section 1771.1(a).) Additionally, no contractor or subcontractor may be awarded a contract for public works on or after April 1, 2015 unless registered with DIR pursuant to California Labor Code section 1725.5. This Contract is subject to monitoring and enforcement by the DIR pursuant to Labor Code Section 1771.4.

The District hereby notifies all Bidders that it is the policy of the District to ensure nondiscrimination on the basis of race, color, national origin, or sex in the award and administration of contracts. Bidders are strongly encouraged to obtain Disadvantaged Business Enterprise (DBE) participation on this project, although there is no contract-specific DBE goal. Bidders are encouraged to attend the pre-bid conference to better understand the applicable DBE requirements. For DBE assistance, contact Artemise Davenport, DBE Program Analyst, at (415) 257-4581.

This Contract is also subject to Buy America compliance. Bidders will be required to submit an executed Buy America Certificate. Bidders' attention is directed to the FTA's Dear Colleague letter dated February, 17, 2011, located at http://www.fta.dot.gov/12358_12450.html. In light of the FTA's advice contained therein, with regard to the granting of Buy America waivers, the **District will not award a contract to a Bidder that does not certify compliance with the Buy America requirements**

on the "Buy America Certificate" included in the Proposal.

The District reserves the right to reject any and all bids or to waive any irregularities or informalities in any bid or in the bidding procedure. No Bidder may withdraw its bid for a period of ninety (90) days after the date of opening bids.

The successful Bidder shall furnish a performance bond and a payment bond in amounts equal to one hundred percent (100%) of the total price of the Contract. Pursuant to Public Contract Code Section 22300, the successful Bidder may submit certain securities in lieu of the District withholding funds from progress payments (retention) during the Project.

In accordance with Section 1720 et seq. of the Labor Code, the general prevailing wage rates as established by the Director of the California Department of Industrial Relations will apply to this Contract. The prevailing wage rates established by the California Department of Industrial Relations can be viewed at the District's Engineering Office and are available at <http://www.dir.ca.gov/DLSR/PWD>.

To inspect the Bid Documents, go to the District's web site home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Ferry Division and look for **Contract Number 2015-FT-10**. Bid Documents are also available from the Engineering Department, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA 94129-0601, by email at bidquestions@goldengate.org, by facsimile at (415) 563-0809, or by telephone at (415) 923-2031. There is a non-refundable purchase price of fifty dollars (\$50) for a set of hard copies of the Bid Documents. Full-sized Contract Plans, not available for download, will be available for purchase for an additional thirty dollars (\$30).
/s/ John R. Eberle,
P.E., Deputy District Engineer
Dated: January 27, 2015
1/29, 2/5/15
CNS-2710855#

SMALL BUSINESS EXCHANGE

Hunters Point Shipyard Phase I in San Francisco Opportunity to Perform HPS1 – Dust Monitoring & Reporting during the development of Hunters Point Shipyard Phase I in San Francisco.

Lennar Urban is requesting qualified, interested consulting firms to respond to a public request for proposals to perform
HPS1 – Dust Monitoring & Reporting
for

Hunters Point Shipyard Phase I Redevelopment

For more information, please visit:
<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=9074>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Consultants.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:

February 3, 2015 @ 10:00 AM

LENNAR URBAN

One Sansome Street, Suite 3200
San Francisco, CA 94104

Proposals must be submitted by
February 17, 2015 @ 2:00 PM (PST).

Candlestick/Hunters Point Phase 11 in San Francisco

Opportunity to Perform
**CP/HPS2 – Dust Monitoring & Reporting
during the development of
Candlestick Hunters Point Shipyard Phase 11
project in San Francisco.**

Lennar Urban is requesting qualified, interested consulting firms to respond to a public request for proposals to perform

CP/HPS2 – Dust Monitoring & Reporting
for

Candlestick/Hunters Point Shipyard Phase 11 Redevelopment

For more information, please visit:
<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=9075>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Consultants.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:

February 3, 2015 @ 10:00 AM

LENNAR URBAN

One Sansome Street, Suite 3200
San Francisco, CA 94104

Proposals must be submitted by
February 17, 2015 @ 2:00 PM (PST).

Candlestick Point Development Request For Qualifications

Lennar Urban is soliciting Statements of Interest and Qualifications from qualified design, engineering and professional consulting firms to provide Professional Services for specific tasks associated with the design and development of Candlestick Point. Lennar Urban aims to engage locally based, small businesses to join in the endeavor to create a thriving community within the Candlestick neighborhood. Small businesses are encouraged to submit qualifications.

For more information, please visit:
<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=9093>

LENNAR URBAN

One Sansome Street, Suite 3200
San Francisco, CA 94104



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE INVITING PROPOSALS

The Golden Gate Bridge, Highway and Transportation District (District) seeks proposals for **RFP No. 2015-BT-06, LEASE OF BUS TIRES**. Interested Proposers must submit sealed proposals to the Office of the Secretary of the District by **Tuesday, February 24, 2015, at 4:00 p.m., PT**.

Requests for modifications or clarifications of any requirement must be submitted in writing by **Tuesday, February 10, 2015, at 4:30 p.m., PT**.

The RFP Documents are available for download on the District's website. To download the RFP Documents, go to the District's website home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Bus Division and look for RFP No. 2015-BT-06.

To inspect and obtain the RFP Documents, please contact the Contracts Office, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by email at contractoffice@goldengate.org, by telephone at (415) 923-2318, or by facsimile at (415) 923-2357.

/s/ Lori Murray,
Procurement Director
Dated: January 27, 2015
1/29/15
CNS-2710174#
SMALL BUSINESS EXCHANGE



SAN FRANCISCO HOUSING AUTHORITY

REQUEST FOR QUOTES

**AS NEEDED LEAD BASED PAINT, MOLD, AND
ASBESTOS CONTRACTOR SERVICE
SAN FRANCISCO HOUSING DEVELOPMENTS
Solicitation No.: 14-620-QTE-0023-B**

The San Francisco Housing Authority will receive sealed quotes for as needed hazardous material, abatement contractor services at San Francisco Housing Developments. Scope of work requires an asbestos, mold, and lead based paint abatement worker and supervisor.

Responses are due **Thursday, February 19, 2015** at 1815 Egbert Avenue, San Francisco, at 2:00 P.M.

Download solicitation at: planroom@ebidboard.com or <http://mission.sfgov.org/OCABid> publication/

For download questions, please contact Ms. Brenda Moore at (415) 715-3170, email moorebr@spha.org. For technical questions, please contact Project Manager, Andrew Passell at (415) 715-3213, email passella@spha.org

SBE Advertisers are always among good company!

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- San Francisco DPW
- San Francisco Housing Authority
- San Francisco International Airport
- City of Berkeley
- CA Highway Patrol
- CA State Lottery
- CSU Fresno
- CSU Fullerton
- CSU Los Angeles
- CSU Monterey Bay
- CSU Office of the Chancellor
- City of Ontario
- CSU Stanislaus
- DPR Construction Inc.
- Golden Gate Bridge District
- Los Angeles Co DPSS
- Los Angeles Co MTA
- Metropolitan Water District of Southern California
- Oakland USD
- Palos Verdes Peninsula USD
- San Jose State University
- San Mateo Co Transit District
- Santa Clara Valley Water District
- Santa Clara VTA
- Southern California Regional Rail Authority
- Tri Delta Transit
- UC Santa Cruz
- UC Davis
- UC Davis Medical Center
- UC Irvine Design & Const Services
- UC San Francisco CPFM
- UC San Francisco Medical Center
- UCLA
- ...and many more!

Fictitious Business Name

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362246-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362546-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362572-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362182-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362687-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362336-00
<p>Fictitious Business Name(s): Alex Lexson Photography Address 274 Lexington Street, Unit A San Francisco, CA 94110 Full Name of Registrant #1 Alejandra Lexson Address of Registrant #1 274 Lexington Street, Unit A San Francisco, CA 94110</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 12/1/2014</p> <p>Signed: Alejandra Lexson</p> <p>This statement was filed with the County Clerk of San Francisco County on 12/31/2014</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Morgan Jaldon Deputy County Clerk 12/31/2014</p> <p><u>1/8/2015 + 1/15/2015 + 1/22/2015 + 1/29/2015</u></p>	<p>Fictitious Business Name(s): Amy Barboro Design Address 2806 Union Street #1, San Francisco, CA 94123 Full Name of Registrant #1 Amy Barboro Address of Registrant #1 2806 Union Street #1, San Francisco, CA 94123</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on not applicable</p> <p>Signed: Amy Barboro</p> <p>This statement was filed with the County Clerk of San Francisco County on 1/16/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jennifer Wong Deputy County Clerk 1/16/2015</p> <p><u>1/22/2015 + 1/29/2015 + 2/5/2015 + 2/22/2015</u></p>	<p>Fictitious Business Name(s): Angel Health Center Address 1347 Divisadero Street, San Francisco, CA 94115 Full Name of Registrant #1 Shen Ying Jian Address of Registrant #1 1741 Detroit Ave #32, Concord, CA 94520</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on not applicable</p> <p>Signed: Ying Jian Shen</p> <p>This statement was filed with the County Clerk of San Francisco County on 12/26/2014</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Sally Chung Deputy County Clerk 1/20/2015</p> <p><u>1/22/2015 + 1/29/2015 + 2/5/2015 + 2/22/2015</u></p>	<p>Fictitious Business Name(s): Cleanliness Is Heavenly... Address 1977 20th Avenue, San Francisco, CA 94116 Full Name of Registrant #1 Sara Carmina Tinoco Address of Registrant #1 1977 20th Avenue, San Francisco, CA 94116</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 12/11/2014</p> <p>Signed: Sara Carmina Tinoco</p> <p>This statement was filed with the County Clerk of San Francisco County on 12/26/2014</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu Deputy County Clerk 12/26/2014</p> <p><u>1/22/2015 + 1/29/2015 + 2/5/2015 + 2/22/2015</u></p>	<p>Fictitious Business Name(s): Espresso Bar Address 2299 Market Street, Unite A San Francisco, CA 94114 Full Name of Registrant #1 Espresso Bar LLC (CA) Address of Registrant #1 246 Ritch Street, #503 San Francisco, CA 94107</p> <p>This business is conducted by A Limited Liability Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/27/2015</p> <p>Signed: Theresa Beaumont</p> <p>This statement was filed with the County Clerk of San Francisco County on 1/27/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Susanna Chin Deputy County Clerk 1/27/2015</p> <p><u>1/29/2015 + 2/5/2015 + 2/22/2015 + 2/29/2015</u></p>	<p>Fictitious Business Name(s): Grouffit Apparel Address 144A Vicksburg Street, San Francisco, CA 94114 Full Name of Registrant #1 Anne E. Kearns Address of Registrant #1 144A Vicksburg Street, San Francisco, CA 94114</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable</p> <p>Signed: Anne E. Kearns</p> <p>This statement was filed with the County Clerk of San Francisco County on 1/7/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Maribel Jaldon Deputy County Clerk 1/7/2015</p> <p><u>1/8/2015 + 1/15/2015 + 1/22/2015 + 1/29/2015</u></p>
<p>FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362366-00</p> <p>Fictitious Business Name(s): Lio Studio, Inc. Address 1661 Tennessee Street 3p San Francisco, CA 94107 Full Name of Registrant #1 Lio Studio, Inc. (CA) Address of Registrant #1 1661 Tennessee Street 3p San Francisco, CA 94107</p> <p>This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/7/2015</p> <p>Signed: Flavia Dawson</p> <p>This statement was filed with the County Clerk of San Francisco County on 1/8/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Maribel Jaldon Deputy County Clerk 1/8/2015</p> <p><u>1/15/2015 + 1/22/2015 + 1/29/2015 + 2/5/2015</u></p>	<p>FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362041-00</p> <p>Fictitious Business Name(s): 1. RNB Entertainment 2. Warren Foster Insurance Services 3. Fos-Glo Music 4. Rite Turn Parking Address 150 Executive Park #4700, San Francisco, CA 94134 Full Name of Registrant #1 Warren E. Foster Address of Registrant #1 150 Executive Park #4700, San Francisco, CA 94134</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1999-7-1</p> <p>Signed: Warren Foster</p> <p>This statement was filed with the County Clerk of San Francisco County on 12/16/2014</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu Deputy County Clerk 12/16/2014</p> <p><u>1/15/2015 + 1/22/2015 + 1/29/2015 + 2/5/2015</u></p>	<p>FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362397-00</p> <p>Fictitious Business Name(s): VistaVida Address 1607 18th Street, San Francisco, CA 94107 Full Name of Registrant #1 Stephen S. Francis Address of Registrant #1 18910 Bellgrove Cir., Saratoga, CA 95070 Full Name of Registrant #2 SSKGS Investments LLC (CA) Address of Registrant #2 1607 18th Street, San Francisco, CA 94107 Full Name of Registrant #3 Leslie H. Francis Address of Registrant #3 18910 Bellgrove Cir., Saratoga, CA 95070</p> <p>This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/9/2015</p> <p>Signed: Gary Stolzoff</p> <p>This statement was filed with the County Clerk of San Francisco County on 1/9/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Susanna Chin Deputy County Clerk 1/9/2015</p> <p><u>1/15/2015 + 1/22/2015 + 1/29/2015 + 2/5/2015</u></p>	<p>FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362216-00</p> <p>Fictitious Business Name(s): Walton's Solutions Address 1063 Geneva Avenue, San Francisco, CA 94112 Full Name of Registrant #1 Shamann Walton Address of Registrant #1 1063 Geneva Avenue, San Francisco, CA 94112</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable</p> <p>Signed: Shamann Walton</p> <p>This statement was filed with the County Clerk of San Francisco County on 12/30/2014</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jennifer Wong Deputy County Clerk 12/30/2014</p> <p><u>1/8/2015 + 1/15/2015 + 1/22/2015 + 1/29/2015</u></p>	<p>FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362231-00</p> <p>Fictitious Business Name(s): Ground Up Structures Address 1285 Sutter Street #908, San Francisco, CA 94109 Full Name of Registrant #1 Matthew E. Sager Address of Registrant #1 24706 Hutchinson Road, Los Gatos, CA 95033</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 12/15/2015</p> <p>Signed: Matthew E. Sager</p> <p>This statement was filed with the County Clerk of San Francisco County on 12/30/2014</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Susanna Chin Deputy County Clerk 12/30/2014</p> <p><u>1/29/2015 + 2/5/2015 + 2/22/2015 + 2/29/2015</u></p>	<p>FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362733-00</p> <p>Fictitious Business Name(s): Refined Co. Address 1592 Union Street, Suite 331 San Francisco, CA 94123 Full Name of Registrant #1 The Refined Company Inc. (CA) Address of Registrant #1 1592 Union Street, Suite 331 San Francisco, CA 94123</p> <p>This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/27/2015</p> <p>Signed: Linna Trinh</p> <p>This statement was filed with the County Clerk of San Francisco County on 1/28/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Susanna Chin Deputy County Clerk 12/30/2014</p> <p><u>1/29/2015 + 2/5/2015 + 2/22/2015 + 2/29/2015</u></p>

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Access to Capital

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Latin Business Association Access-to-Capital

Access-to-Capital

Among the most difficult obstacles facing the start-up business owner, or even established business owner seeking to expand his or her business, is access-to-capital. The Latin Business Association is proud of its alliance with these fine organizations and institutions who are committed to providing today's entrepreneurs the capital, and many other resources and tools necessary to grow their businesses:

LBA Access-to-Capital Partners



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VEDC's Women's Business Center
VEDC Mission

"To provide, create and sustain jobs and businesses in our communities by providing high-quality business development services."

LBA Access-to-Capital Partner VEDC is a leading non-profit small business lender that is changing the way small business lending is done by making it more available, sustainable and impactful. As a national small business lender, VEDC has lent \$360 million in direct and guaranteed loans to 100,000 small businesses and created more than 27,000 jobs. As a certified Community Development Financial Institution (CDFI), VEDC's mission is to help create jobs and promote economic development in under-served communities. It provides loans and micro-financing options to small businesses, particularly those owned by women and minorities, that don't qualify for traditional bank financing. VEDC also offers technical assistance and training in Metro Los Angeles and Las Vegas through their North and West Valley BusinessSource Centers and their SBA sponsored Women's Business Centers.

VEDC has grown its portfolio from \$10 million to \$30 million in the last 5 years and expanded into six more states in 3, an exciting phenomenon unprecedented in the 37 year history of the organization. VEDC's growing footprint enables small businesses, banks and foundations to work with one experienced partner throughout VEDC's expanding geographic reach.

LBA Access-to-Capital Partner VEDC's expanding portfolio is currently composed of community-based loan funds in Los Angeles, Chicago, San Francisco, Las Vegas, Salt Lake City and the New York Tri-State area.

- Microloans** - \$1,000 – \$50,000
- Small Business Loans** - \$50,000 – \$500,000
- Community Advantage** - \$50,000 – \$250,000
- SBA 7(a)** - \$25,000 – \$2,000,000
- SBA 504** - up to \$5,000,000

- www.vedc.org
- www.sfvfdc.org
- www.pacoimadfcu.org
- www.microloan.org

For more information call one of VEDC's offices to discuss how they can help you or your client.

About LBA

LBA
 The Latin Business Association (LBA), a 501(c)(6) private non-profit organization established in 1976, is one of the nation's most active Latin business trade associations on the basis of active

membership and overall outreach to its member business owners. The LBA is the only organization that truly represents over 800,000 Latin businesses in California.

The LBA serves as the unifying voice for Latin businesses, advocating for opportunities that set business owners at a higher class of competitiveness. It is committed to the success of its members, partners and supporters by providing high-quality events, innovative programs and services and useful and tangible resources that enhance business growth.

LBA- Institute

In 1998, the LBA created the Latin Business Association- Institute (LBA- Institute), a 501(c)(3) non-profit organization. The LBA- Institute is an educational, research and economic development entity that provides technical assistance and generates procurement opportunities.

While separate and distinct entities, the LBA and its sister organization, the LBA- Institute, work in collaboration to provide the advocacy, educational programs and business development opportunities that strengthen the economic and social foundations of the community and our state.

Source: <http://www.lbausa.com>

San Francisco Business Portal

Borrowing Money

Borrowing money (or debt financing) requires repaying the loaned sum over a period of time, usually with interest. You might choose to go through traditional or nontraditional lenders – or some mix of both – to finance your business. Traditional lenders are banks, and have strict rules about who can and cannot obtain a loan. Non-traditional lenders may be nonprofit or community lenders, or city loan funds, which the city offers at low interest to many businesses.

City Loan Programs

The San Francisco Revolving Loan Fund (RLF) and Emerging Business Loan Fund (EBLF) are lending programs created by the City to provide low-interest loans to small businesses. Both funds are managed by local nonprofits who provide financing in addition to training and other resources.

SF Revolving Loan Fund (RLF)

Organization: Working Solutions
Website: <http://tmcworkingsolutions.org/>

Description: Working Solutions offers microloans from \$5,000 to \$50,000 to start-up and existing small businesses.

Eligible uses:

- Working capital
- Inventory purchase
- Equipment and machinery
- Leasehold improvements
- Startup costs

SF Emerging Business Loan Fund Program (EBLF)

Organization: Bay Area Small Business Finance
Website: <http://basbf.com/>

Description: Bay Areas Small Business Finance offers loans from \$50,000 to \$1,000,000 to businesses that create jobs for low-moderate income individuals.

Eligible uses:

- Working capital
- Equipment
- Real estate
- Tenant improvements

KivaZip Microloans

Organization: Kiva Zip
Website: <https://zip.kiva.org/borrow>

Description: Kiva partnered with the city to provide small business loans up to \$5,000 with 0% interest to business founders who receive endorsement from the City.

Eligible Uses:

- No Restrictions

Nonprofit & Community Lenders

Loans from nonprofit and community lenders have fewer restrictions than loans from traditional banks. These lenders often target disadvantaged groups like minority or low-income business founders who are less likely to receive loans from regular banks.

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TRANSACTIONS BEING PROCESSED WITH SBA LOANS

- \$600,000 to finance the acquisition of an auto repair facility in Orange County
- \$500,000 to meet working capital needs for a start-up restaurant in Downtown Los Angeles
- \$900,000 to finance the acquisition of a commercial property to be used as a banquet hall in Riverside County
- \$500,000 to finance the acquisition of a funerary facility in Los Angeles County
- \$750,000 to refinance a hard money loan on an independent gas station in Los Angeles County
- \$1,000,000 to finance the acquisition of a commercial property to be used as a bakery/restaurant in Los Angeles County
- \$900,000 to finance the acquisition of a warehouse to be used by a general contractor in Los Angeles County

SBA LOANS CAN BE USED TO:

- Meet working capital needs
- Acquire owner user commercial real estate;
- Expand into a second business location; and
- Refinance high interest business debt;
- Acquire inventory and equipment;
- Start a new business venture.

"Think of us for a reliable SBA lending source"

Call me or reply to this e-mail for a complimentary consultation
Antonio Castillo - 323-369-1442

